

**Response to Queries and Comments**  
**(IM Published on 25<sup>th</sup> Feb 2014)**

Sno.	Query	Response
1	What process does the PTA intend to adopt in case more than one entrant applied for 850MHz at the reserve price?	Please refer to clause 2.2.2 of the revised IM dated 17th March 2014
2	What would the PTA do with the 850MHz block in the event that no entrant bought the spectrum?	Please refer to clause 1.4.3 of the revised IM dated 17th March 2014
3	When will additional spectrum be released in the 1800MHz and 2100MHz bands, and in new bands (such as 700MHz, 1400/1500 and 2600MHz), and how much spectrum might be made available?	Please refer to clause 1.4.3 of the revised IM dated 17th March 2014
4	How many authorized representatives can an applicant put forward?	Please refer to Annex-B of the revised IM dated 17th March 2014
5	What "Simultaneous" bids on different packages can an existing operator make?	Please refer to section 4 of the revised IM dated 17th March 2014, further details will be covered in the Mock Auction for qualified bidders.
6	How far in advance of the auction will bidders be given a list of qualified bidders?	As per clause 4.3 of the revised IM dated 17th March 2014.
7	Does the auction end if a bidder uses a waiver on that round?	The auction won't end with a proactive waiver.
8	Can any participant bid more than the price increment in any specific round?	No
9	What types of "unallocated lots" are being considered in this rule specifically? What enables a lot to be classified as "unallocated"? What happens if a lot is "unallocated" even if a bidder bid on it (e.g. disqualified bidders, etc.)?	Please refer to clause 4.9 & clause 4.15 of the revised IM dated 17th March 2014.
10	How is the opening price in the SMRA set? Is it the same as the base price from the sealed bid stage?	Yes
11	Condition of "Applicant company should be registered with SECP" will discourage the foreign new entrant. Who without	It is a mandatory requirement for conducting business in Pakistan

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	getting any license to operate in the country doesn't have any other motive to register with SECP.	
12	PTA is required to confirm currently the spectrum being auctioned is not under the use for any purpose whatsoever. Further the spectrum shall be available for immediate use by the licensee from the date of award	The Spectrum has been cleared by FAB and will be made available for use of the successful bidder/Licensee from the effective date of license
13	To allow operators determine eventual costs for the provision of such services please include reference to available current laws, regulations, requirements imposed by the Authority in relation to emergency services and list of emergency services (i.e. 112 / 911 – emergency, ambulance, police, including location,..)	Refer to NGMS license clause 3.4 of the revised IM Annex F dated 17th March 2014
14	What is the rationale for linking the purchase of 1800MHz to 2100MHz?	Please refer to clause 1.3 of the revised IM dated 17th March 2014.
15	Mobile Number Portability (MNP) should be implemented immediately instead of 1st Anniversary of License of NGMSA	One year is the maximum time limit to implement Mobile Number Portability (MNP) which has been set taking into account the technical requirements. Operators may implement MNP earlier if they choose.
16	Need clarification on pre-bid deposit amount whether it should be based on sealed bid or base price?	For the pre-bid deposit, an applicant will submit 15% of the base price for the Spectrum detailed in its sealed bid offer
17	The minimum data throughputs indicated are for Downlink data transfers?	Yes
18	Minimum rollout obligation for 2nd phase of 2100 MHz. is quiet unrealistic, in contrast with GSM license of covering 70% Tehsil head quarter in 5 years, covering 80% district head quarter in 2 years is unrealistic target	PTA has revised the roll out and coverage obligations in the IM dated 17th March 2014.

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19	The arrangement for National Roaming onto 2G networks and infrastructure sharing between existing operators and new entrants be commercially negotiated on a "good faith basis". Any dispute arising there from be settled according to the legal provisions for commercial dispute resolution and legal arbitration process (as per applicable legal framework) rather than adding unnecessary burden to the Authority	PTA has revised the National roaming and infrastructure sharing conditions in the IM dated 17th March 2014.
20	Please confirm that conversely, an existing 2G operator not securing license shall be permitted to have National Roaming arrangement for 3G/4G services with any NGMSA licensee?	Please refer to Clause 2.4.1 of the revised IM dated 17th March 2014..
21	In coherence with full competitiveness of the Pakistani mobile telecommunication market it must be clarified that National roaming shall be commercially negotiated on a "good faith basis" and any dispute arising therefrom shall be settled according to the legal provisions for commercial dispute resolution and legal arbitration process rather than adding unnecessary burden to the PTA. Moreover National Roaming provision to new entrant(s) should be limited in time and geographical scope until the new entrant fulfils coverage obligations as stipulated in the IM Clause 2.2 Table5 Please confirm that National Roaming would be extended to new entrant(s) only for cellular mobile services on the 2G network.	PTA has revised the National roaming conditions in the IM dated 17th March 2014. ( Please refer clause 1.6.3 of IM)
22	Would be acceptable to answer to question with "Not Applicable" (instead of "Yes"/"No")?	"Not Applicable" shall not be acceptable. In case the answer is "NO" then reasons for the same shall be provided
23	Spectrum caps should be announced prior to submission of bids otherwise it may create artificial scarcity during the bidding process	Please refer to clause 1.6.2 of the revised IM dated 17th March 2014.

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24	Does the spectrum floor apply in the bidding stage of the auction, or is it limited to the sealed bid offer stage?	Please refer to clause 2.2.2 of the revised IM dated 17th March 2014
25	What factors will the PTA consider in deciding whether to divide the spectrum up into 2x5MHz or 2x10MHz lots?	Will be decided after the sealed bid stage based on Market demand.
26	05 working days only being provided – from 17 March 2014 to 24 March 2014. Numerous back-end steps shall be required on the part of the applicants in order to cater to the Application requirements – the timelines provided do not provide adequate time; it is requested that adequate time be provided to cater to all requirements. Minimum 4 weeks required	Extension in timelines granted, refer to section 1.5 of the revised IM dated 17th March 2014