

16x2



Tender No.

**Invitation to Bid**  
**For Supply and Installation, Fortinet Firewall**  
**License Renewal (Software)**

Pakistan Telecom Authority, (a telecommunication regulator in Pakistan) invites sealed bids from the well reputed dealers/suppliers/distributors/partners, registered with Income Tax and Sales Tax Departments, having valid certificate from Fortinet firewall manufacturer, for renewal of Fortinet 240D firewall, as per detail below:

S. No.	Description of renewal of license of firewall	Quantity
A	<b>License Renewal Fortinet 240 D Firewall</b>	1
	i. License renewal Advance "Enterprise Bundle" Fortinet 240-D for three years including updates from manufacturer, Cloud based sandboxing support and Forti cloud account 50 GB or above.	
	ii. 24 X 7 support by manufacturer for three years without any additional charges	
	iii. Both Onsite and Remote support for three years by successful bidder, without any additional charges	

Bidding documents, containing detailed terms and conditions, method of procurement, procedure for submission of bids, bid security, bid validity, opening of bid, evaluation criteria, clarification / rejection of bids, performance guarantee etc. are available for the interested bidders at ([www.pta.gov.pk](http://www.pta.gov.pk)). Price of the bidding documents is Rs. 500/- (non-refundable in form of pay order / DD in favour of Pakistan Telecommunication Authority). Bidding documents can also be downloaded from ([www.pta.gov.pk](http://www.pta.gov.pk)) free of cost.

The bids, prepared in accordance with the instructions in the bidding documents, must reach at PTA Headquarters F-5/1, Islamabad on or before **1<sup>st</sup> June, 2018 at 10:30 AM**. Bids will be opened the same day at **11:00 AM**. This advertisement is also available on PPRA website at [www.ppra.org.pk](http://www.ppra.org.pk).

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**BIDDING DOCUMENTS**

Sealed bids are invited from well reputed dealers/suppliers/distributors/partners registered with Sales Tax and Income Tax Department having valid certificate from Fortinet firewall manufacturer, for renewal of Fortinet 240D firewall, as per detail below:

S. No.	Description of renewal of license of firewall	Quantity
A	<p style="text-align: center;"><b><u>License Renewal Fortinet 240 D Firewall</u></b></p> <p>i. License renewal Advance “Enterprise Bundle” Fortinet 240-D for three years including updates from manufacturer, Cloud based sandboxing support and Forti cloud account 50 GB or above.</p> <p>ii. 24 X 7 support by manufacturer for three years without any additional charges</p> <p>iii. Both Onsite and Remote support for three years by successful bidder, without any additional charges</p>	1

Detailed specifications of above-mentioned Software renewal are provided at **Annex-B** of this document. Notice of the bids issued on PTA’s/PPRA’s websites is part of the contract document.

**Terms and Conditions**

**1. GENERAL INFORMATION:**

- a. Bidding documents, duly completed in all respects, will be received on or before **1<sup>st</sup>June, 2018** up to **1030 AM**. The submission and evaluation of bids will be carried out under the “*Single Stage Two Envelop Procedure*”. Technical bids will be opened by Technical Evaluation Committee, at PTA HQs on the same day at **1100 AM**, in presence of bidder’s representative, who may choose to attend.
- b. Bid will comprise of single package containing two separate sealed envelopes. One envelop will contain the “Technical Proposal” and the second envelop will contain the “**Financial Proposal**”. Technically qualified bidders will be informed the date, time and venue for the opening of financial bids. Financial bids of technically disqualified bidders will be returned un-opened.
- c. Bids should be sent at the address of Deputy Director (ICT-III) Pakistan Telecommunication Authority (PTA), Headquarters F-5/1, Islamabad.
- d. Bidder shall quote only single option, bids with multiple options will be rejected without any right of appeal.

- e. Annex-A, Annex-B, and Annex-C are integral part of technical and financial proposals, which may be read/filled carefully, signed and stamped by the bidders. Further, details of the annexures are mentioned below:
- i. Annex-A consists of mandatory requirements for bidder(s)
  - ii. Annex-B consists of technical evaluation of the product and bidder(s) may quote higher specs, however, quoting lower specs shall disqualify the bidder
  - iii. Annex-C, comprises of financial bid format, to be followed by all bidders, the bidder should quote its rates clearly, in the financial proposal in both figures and words without any ambiguity.
  - iv. The bidder must be current dealers/suppliers/distributors/partners of the principal manufacturer (Fortinet).

2. **BIDDER's INFORMATION**

- a. Name of Firm \_\_\_\_\_
- b. Date of establishment of business \_\_\_\_\_
- c. (documentary proof of registration etc.) \_\_\_\_\_
- d. Address \_\_\_\_\_
- e. Telephone No \_\_\_\_\_ Fax No. \_\_\_\_\_
- f. GST Reg. No \_\_\_\_\_
- g. National Tax No \_\_\_\_\_

3. **EVALUATION CRITERIA**

- a. Financial bids of technically qualified bidders (bidders compliant of Annex-A & Annex-B) shall be opened and evaluated by procurement committee of PTA i.e. PC-I.
- b. Work will be awarded to **financially lowest evaluated bidder subject to meeting mandatory requirements as mentioned at Annex-A & technical specifications at Annex-B.**
- c. The bidder should quote its rates clearly in the Financial Proposal in both figures and words.

4. **EARNEST MONEY**

- a. Earnest money will be 2% of the bid amount and will be in the shape of pay order / bank draft in favor of Pakistan Telecommunication Authority, Headquarters, Sector F-5/1, Islamabad. Earnest money **shall be attached with the Financial Proposal** (Cheques will not be accepted) **otherwise proposal will not be accepted.**
- b. **FINANCIAL BID without earnest money will be rejected without any right of appeal.**

- c. **Earnest money of successful bidder will be retained for one year period**, whereas earnest money of unsuccessful bidders will be returned after award of work order to successful bidder.
- d. In case of cancelation of Supply Order due to default of the supplier, the earnest money shall be forfeited in favor of Pakistan Telecommunication Authority.

**5. PRICES**

- a. **The bidder should quote its rates clearly in Pak Rupees in the Financial Proposal in both figures and words as per format attached at Annex-C.**
- b. The rates quoted shall remain valid for 90 days from the date of bid opening.
- c. No currency exchange rate will be applicable and bids with a condition of currency exchange rate applicability will be rejected without any right of appeal.
- d. Bid(s) shall be in Pak rupees only and inclusive of all applicable taxes i.e. GST etc.
- e. PTA will bear no transportation/carriage charges.

**6. PAYMENT PROCEDURE**

- a. No advance payment shall be made against the supply of software mentioned in this bidding document.
- b. Payment shall be made on provision of invoice/bill, after updation of license information in the firewall installed at PTA Headquarters and issuance of satisfactory completion/stock verification/physical inspection certificate by PC-I.
- c. Payment shall be subject to withholding of applicable taxes as per government rules.
- d. Payment will be linked with active taxpayer status of the bidder and no payment will be made until the bidder appears on ATL (Active Taxpayer List) of FBR (Federal Board of Revenue).

**7. SOFTWARE**

- a. The renewal of software should be arranged through legal channels by clearing all duties/taxes (if any) levied by the Govt.

**8. DELIVERY/COMPLETION PERIOD**

- a. License renewal of Fortinet 240 D, shall be made within four (04) weeks' time after issuance of work order.

- b. Vendor will be responsible for renewal of Fortinet 240 D for the period of three years and updation of license information in the firewall Fortinet 240 D, installed at H/Qs F-5/1 Islamabad with provision of support mentioned in **section 10**.

**9. DEALER/SUPPLIER /PARTNER**

Bidder shall be a dealer/supplier/distributor/partner of the Fortinet firewalls.

**10. SUPPORT**

- a. Successful bidder will be responsible for renewal of license with enterprise bundle and on site support for three years.

**11. PENALTY**

- a) If the supplier fails to update license within due time mentioned in the work order, then a penalty of 01% per week of the total value of work Order will be charged up to a maximum of four (04) weeks (Days less than six will be considered as one week). Thereafter, supply order will stand cancelled and earnest money will be forfeited.

**12. DISQUALIFICATIONS**

Proposals will be liable to be rejected if any deviation is found from the instructions as laid down in the bid document i.e.

- a. Financial bid is submitted without the required earnest money.
- b. Offers are received after specified date and time.
- c. Specification and other requirements are not properly adhered to or different from those given in the bidding documents.
- d. GST and NTN certificates are not attached.
- e. Service centre of the quoted brand is not in Islamabad/Rawalpindi.
- f. Bidder do not have “Valid” certificate from manufacturer.
- g. Bidder quoted multiple options, referring **section 1 (d)**.

**AFFIDAVIT**

Affidavit on **Judicial Paper** to the effect that the firm has not been black listed by any government/semi government/autonomous body or company.

**13. RIGHTS RESERVED**

Pakistan Telecommunication Authority Islamabad reserves the rights to cancel the bid, accept or reject any bid as per PPRA rules.

### **CHECKLIST**

- |    |   |          |
|----|---|----------|
| a. | Earnest money in shape of bank draft/pay order.<br>(cheques are not acceptable) | (Yes/No) |
| b. | Relevant documents are attached as per Annexures                                | (Yes/No) |
| c. | List of such projects handled with copies of supply order.                      | (Yes/No) |
| d. | Affidavit on judicial paper for not been black listed.                          | (Yes/No) |
| e. | Specification and other requirements are met.                                   | (Yes/No) |
| f. | Service centre of the quoted brand is in Islamabad/Rawalpindi                   | (Yes/No) |

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# **General Evaluation Criteria**

# **Annex-A**

<b>Part A) Mandatory Requirements *</b>	
1	Firm has to produce Sales Tax and Income Tax Registration.
2	Minimum five years of relevant experience.
3	Sales and Service Center of the quoted brand must be in Islamabad / Rawalpindi.
4	Specifications are met and Technical Engineers Shall be available in Islamabad/Rawalpindi for Onsite support.
5	Vendor status should be "Active" in Tax Payers List
6	Affidavit on Judicial Paper to the effect that the firm has not been black listed by any government/semi government/autonomous body or company
7	Non-quoting International Branded items for any of the above Software item will lead to disqualification.
8	Firm has to produce Authorization dealer, partner, etc Certificate of the principal/manufacture for Pakistan with certificate from Fortinet is also mandatory
9.	Minimum Five supply orders for Firewall renewal / sale.

**Bidders not fulfilling the above mentioned requirements will stand disqualified**

**TECHNICAL EVALUATION-PART-C**

(To be included in Technical Proposal)

**Annex-B**

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<b>Detailed Specifications of 10 G Card/SFP+ transceiver, SSD Hard Disk, RAM</b>			
<b>S. No.</b>	<b>Feature</b>	<b>Requirements</b>	<b>Qty</b>
1	<b>PTA Fortinet Fortigate 240D Firewall License Renewal</b>	<ul style="list-style-type: none"><li>i. License renewal Advance "Enterprise Bundle" Fortinet 240-D for three years including updates from manufacturer, Cloud based sandboxing support and Forti cloud account 50 GB or above.</li><li>ii. 24 X 7 support by manufacturer for three years without any additional charges</li><li>iii. Both Onsite and Remote support for three years by successful bidder, without any additional charges</li></ul>	1

**Any inferior Specifications will be rejected**

**Financial Proposal (Bid Format)**

**Annex-C**

Date \_\_\_\_\_

Company Name \_\_\_\_\_

<b>Required Specification</b>	<b>Quoted Specification (With Brand Name)</b>	<b>Unit Price Inclusive of Applicable Taxes</b>	<b>Qty</b>	<b>Total Price Inclusive of Applicable Taxes</b>
iii. License renewal Advance "Enterprise Bundle" Fortinet 240-D for three years including updates from manufacturer, Cloud based sandboxing support and Forti cloud account 50 GB or above. iv. 24 X 7 support by manufacturer for three years without any additional charges v. Both Onsite and Remote support for three years by successful bidder, without any additional charges			1	

Amount in words: (Rupees.....)

**Any inferior specifications will be rejected**

**FINANCIAL PROPOSAL not accompanied with earnest money will be rejected without any right of appeal.**

Authorized Signature of bidder with seal stamp