



**INVITATION TO BID**  
**For the upgrade of Current Dell Servers, Dell R730, R430**

Pakistan Telecom Authority, (a telecommunication regulator in Pakistan) invites sealed bids from the original manufacturers / authorized distributors / suppliers / resellers Contractors etc. registered with Income Tax and Sales Tax Departments and who are on Active Taxpayers List of the Federal Board of Revenue for supply of the following IT Equipment having Five years of experience:

S. No.	Description of the Hardware (Dell Servers upgradation)	Quantity
1.	QLogic (or equivalent) 57810 DP 10Gb DA/SFP+ Converged Network Adapter for current Dell R430 and Dell R 730 Servers (Dell Authorized and Dell provided equipment only)	10
2	Cisco Branded Direct Attached Cables (DAC) 5 (meters) For Server 10G Card and Cisco Nexus Switch connectivity	20
3.	Dell 400 GB Solid State Drive Serial Attached SCSI (SAS) Write Intensive MLC 12Gbps 2.5 inch Hot-plug Drive 3.5 inch Hybrid Carrier, 6Gbps for Dell R430,R730 Servers, (Dell Authorized and Dell provided equipment only)	08
4.	128Gb RAM per server, 16GB RDIMM, 2400MT/s, Dual Rank, x8 Data Width (Dell Authorized and dell provided equipment only)	32X16 Gb dims

Bidding documents, containing detailed terms and conditions, method of procurement, procedure for submission of bids, bid security, bid validity, opening of bid, evaluation criteria, clarification / rejection of bids, performance guarantee etc. are available at the office of the undersigned. Price of the bidding documents is Rs. 500/- (in shape of pay order / bank draft, in favor of PTA). Bidding documents can be downloaded from [www.pta.gov.pk](http://www.pta.gov.pk) free of cost.

The bids, prepared in accordance with the instructions in the bidding documents, must reach at PTA Headquarters F-5/1, Islamabad on or before **31<sup>st</sup> December 2018** by **10:30 AM**. Technical Bids will be opened the same day at **11:00 AM**. This advertisement is also available on PPRA website at [www.ppra.org.pk](http://www.ppra.org.pk).

**Muhammad Salman Zafar**  
**Director (ICT)**  
**PTA Headquarters, F-5/1, Islamabad.**  
**Phone: 051-2878134, Fax No: 051-9225368**

DONATE FOR DIAMER BASHA AND MOHMAND DAMS



Government of Pakistan  
**PAKISTAN TELECOMMUNICATION AUTHORITY**  
**HEADQUARTERS F-5/1, ISLAMABAD.**  
[http:// www.pta.gov.pk](http://www.pta.gov.pk)

**BIDDING DOCUMENTS**

Sealed bids are invited from well reputed and authorized dealers having Tier-1 / Tier -2 level dealership, registered with Sales Tax and Income Tax Department, having at least 5 years of relevant business experience for the procurement of following items,

S. No.	Description of the Hardware (Current Dell Servers R730 and R430 upgradation)	Quantity
1.	QLogic (or equivalent) 57810 DP 10Gb DA/SFP+ Converged Network Adapter for current Dell R430 and Dell R 730 Servers (Dell Authorized and Dell provided equipment only)	10
2	Cisco Branded Direct Attached Cables (DAC) 5 (meters) For Server 10G Card and Cisco Nexus Switch connectivity	20
3.	Dell 400 GB Solid State Drive Serial Attached SCSI (SAS) Write Intensive MLC 12Gbps 2.5 inch Hot-plug Drive 3.5 inch Hybrid Carrier, 6Gbps for Dell R430,R730 Servers, (Dell Authorized and Dell provided equipment only)	08
4.	128Gb RAM per server, 16GB RDIMM, 2400MT/s, Dual Rank, x8 Data Width (Dell Authorized and dell provided equipment only)	32X16 Gb drams

Detailed specifications of above-mentioned items are provided at Annex-C of this document. Notice of the bids issued on PTA's/PPRA's websites is part of the bidding document.

**Key Terms and Conditions**

**1. GENERAL INFORMATION:**

- a. Bidding documents duly completed in all respect will be received on or before **31<sup>st</sup> December, 2018 up to 1030 AM**. The submission and evaluation of bids will be carried out under the “*Single Stage Two Envelop Procedure*”. Technical bids will be opened by Technical Evaluation Committee, at PTA HQs on the same day at **1100 AM**, in presence of bidder's representative, who may choose to attend.
- b. Bid will comprise of single package containing two separate sealed envelopes. One envelop will contain the “Technical Proposal” and the second envelop will contain the “**Financial Proposal**”. Technically qualified bidders will be informed the date, time and venue for the opening of financial bids. Financial bids of technically disqualified bidders will be returned un-opened.

- c. Bids should be sent at the address of Deputy Director (ICT-II) Pakistan Telecommunication Authority (PTA), Headquarters F-5/1, Islamabad.
- d. Bidder shall quote for all of IT equipment mentioned above, i.e. a vendor should participate for (RAM) and for (10 G Network Cards) and (SSD Hard Disks) a Vendor should participate for all items, Serial # 1,2,3 & 4. Turnkey Solution.
- e. Annex-A, Annex-B, Annex-C and Annex-D are integral part of technical and financial proposals, which may be read/filled carefully, signed and stamped by the bidders. Further, details of the annexures are mentioned below:
  - i. Annex-A consists of mandatory requirements for bidder(s)
  - ii. Annex-B consists of technical capabilities of bidder(s), which has total 100 marks, whereas minimum qualifying marks are 80%
  - iii. Annex-C consists of technical evaluation of the product and bidder(s) may quote higher specs, however, quoting lower specs shall disqualify the bidder
  - iv. Annex-D, comprises of financial bid format, to be followed by all bidders, the bidder should quote its rates clearly for each item, in the financial proposal in both figures and words without any ambiguity and, however, evaluation will be carried out based on total cost for all the items.

### **BIDDER'S INFORMATION**

- a. Name of Firm \_\_\_\_\_
- b. Date of establishment of business  
(documentary proof of registration etc.) \_\_\_\_\_
- c. Address \_\_\_\_\_
- d. Telephone No \_\_\_\_\_ Fax No. \_\_\_\_\_
- e. GST Reg. No \_\_\_\_\_
- f. National Tax No \_\_\_\_\_

## **2. EVALUATION CRITERIA**

- a. Technical bids shall be opened and evaluated by technical evaluation committee in view of Annex-A, Annex- B and Annex-C. Bidder, obtaining at least 80% out of 100 marks, shall be eligible for the participation in financial bid opening.
- b. Financial bids shall be opened and evaluated by procurement committee of PTA i.e. PC-I as the case may be, on the basis of criteria given in Annex-D.
- c. Work will be awarded to **financially lowest bidder**.

- d. If two or more bidders quote equal lowest price in financial proposals, then the work will be awarded to the one having higher technical marks, in technical evaluation.
- e. The bidder should quote its rates clearly against **each item**, in the financial proposal in both figures and words. However, total amount of bid will be considered for evaluation/competition.

#### **4. EARNEST MONEY**

- f. Earnest money will be 2% of the bid amount and will be in the shape of pay order / demand draft in favor of Pakistan Telecommunication Authority, Headquarters, Sector F-5/1, Islamabad Earnest money **shall be attached with the financial proposal otherwise proposal** will not be accepted.
- g. **Bids without earnest money will be rejected without any right of appeal.**
- h. **Earnest money of successful bidder will be retained till warranty period.** However, earnest money of unsuccessful bidders will be returned after award of supply order to successful bidder.
- i. In case of cancelation of Supply Order due to default of the supplier, the earnest money shall be forfeited in favor of PTA.

#### **5. PRICES:**

- a. **The bidder should quote its rates clearly in Pak Rupees** inclusive of all applicable taxes i.e. GST etc. **in the financial proposal and amount in both figures and words as per format attached at Annex-D**
- b. The rates quoted shall remain valid for 90 days from the date of opening of Technical Proposal.
- c. PTA will not bear transportation/carriage charges.

#### **6. PAYMENT PROCEDURE**

- a. No advance payment shall be made against the supply of equipment / software mentioned in the bidding document.
- b. Payment shall be made on provision of invoice/bill, after delivery of the equipment /software at PTA Headquarters and issuance of satisfactory completion/stock verification/physical inspection certificate by PC-I.
- c. Payment shall be subject to withholding of applicable taxes as per government rules and after successful installation of the equipment in the server.

#### **7. EQUIPMENT**

- a. IT equipment should be new, not used or refurbished. The components of the equipment should be assembled by the manufacturer.
- b. IT equipment / software should be arranged through the legal channels by clearing all customs/duties/taxes (if any) levied by Govt.

**8. DELIVERY PERIOD**

- a. Delivery of items shall be made within eight (8) weeks' time after issuance of supply order.
- b. Vendor will be responsible for the safe supply of equipment at PTA H/Qs Islamabad with the provision of warranty / support as mentioned in the bidding agreement.

**9. AUTHORIZED DEALERPARTNER**

Bidder shall be an authorized Dell dealer/partner, having Tier 1 or Tier 2 partnership / dealership of the quoted brand. Current Certificate of dealership / partnership from principle manufacturer with Dell Authorization letter is required in the name of the authorized dealer / partner of the manufacturer.

**10. WARRANTY**

- a. Vendor will be responsible for the provision of free at least 1 Year onsite warranty / support with labor and parts.
- b. The warranty period will be considered from the date of actual date of delivery of IT equipment.
- c. Configuration and installation will be the responsibility of the vendor.

**11. PENALTY**

- a) If the supplier fails to supply the items as per supply order or within due time. Then a penalty of 1% per week will be charged up to maximum period of four week. (Days less than six will be considered as one week). Thereafter, his supply order will be cancelled and his earnest money will be forfeited.
- b) A penalty of 1% of the earnest money per day will be charged if the faulty hardware replacement time exceeds the time mentioned, in the certificate provided as per Annex-B- part B-(3),**during the warranty period.**

## 12. DISQUALIFICATIONS

Proposals will be liable to be rejected if any deviation is found from the instructions as laid down in the bid document i.e.

- a. Financial bid is submitted without the required earnest money.
- b. Offers are received after specified date and time.
- c. Specification and other requirements are not properly adhered to or different from those given in the bidding documents.
- d. GST and NTN certificates are not attached.
- e. Vendor is not in Active Taxpayer List (ATL) of FBR.
- f. Relevant experience is less than five years.
- g. Service centre is not in Islamabad/Rawalpindi.
- h. Supplier is not an authorized dealer/partner and warranty provider of the principal manufacturer for Pakistan as per section 9 of this document.
- i. Any inferior product / spec / requirement that mentioned at Annex-C.
- j. Non-quoting International Branded items for any of the above hardware item will lead to disqualification.
- k. Non-production of Current Dell dealer ship certificate with authorization letter.
- l. Ex-Stock Equipment is not allowed; new verifiable order shall be placed for the all equipment.
- m. Non-production of both Authorization letter and Partner certificate.
- k. **Certificate of earnest money is not attached with technical proposal.**

## 13. AFFIDAVIT

Affidavit on **Judicial Paper** to the effect that the firm has not been black listed by any government/semi government/autonomous body or company.

## 14. RIGHTS RESERVED

Pakistan Telecommunication Authority Islamabad reserves the rights to cancel the bid, accept or reject any bid as per PPRA Rules.

## **CHECKLIST**

- a. Earnest money in shape of bank draft/pay order. (Yes/No)  
(cheques are not acceptable)
- b. Relevant documents for Annex A-C(Yes/No)
- c. List of such projects handled with copies of supply order. (Yes/No)
- d. List of clients with telephone numbers and addresses. (Yes/No)
- e. List of employees including technical staff for this project. (Yes/No)
- f. Affidavit on legal paper for not being black listed. (Yes/No)
- g. Copies of authorized dealership/partnership etc. of the  
principal manufacturer for Pakistan. (Yes/No)
- h. Specification and other requirements are met (Yes/No)
- i. Service center is at Islamabad/Rawalpindi (Yes/No)

**Director (ICT)**

## General Evaluation Part-A

## Annex-A

Part A) Mandatory Requirement *	
1	Firm has to produce Sales Tax and Income Tax Registration.
2	<u>Vendor should be in Active Tax Payer List of FBR.</u>
3	Firm has to produce Authorization dealer, partner, etc Certificate of the principal/manufacture for Pakistan as per section 9 of this bidding document with authorization letter. Tier 1 and Tier 2 partners /resellers only. (Current Partners Only)
4	Firm shall be authorized warranty provider on behalf of manufacturer, or principle manufacturer can also submit warranty certificate. Documentary proof required.
5	Minimum Five years of relevant experience of the vendor
6	Sales and Service Centers at Islamabad / Rawalpindi
7	Submission of affidavit on <b>Judicial Paper</b> to the effect that the firm has not been black listed by any government/semi government/autonomous body or company.
8.	Dell Authorization Letter is required for all participating vendors and Fresh order shall be placed for the equipment no ex-stock equipment shall be provided.
9.	Submission of minimum of three supply orders in each category as per Sr.No.6. Annex-B



# Technical Capabilities of Bidder Part-B

## Annex-B

Part B) General Evaluation*				
Sr. #	Attributes	Max. Score	Points Earned	Criteria
1	Detail of Offices	10		Firm has sales and services offices at four (4) provincial headquarters with proof of authorized service provider from principal manufacturer. Two and half (2.5) points for each provincial capital head quarter.
2	Spare Parts Availability	10		Firm has Spare Parts of the quoted model Depot/facility at Islamabad / Rawalpindi.
3	Certified Dell/Cisco/IBM etc technical staff	10		Certificates has to be attached. (Max 2) 5 points for 1 certificate
3	Replacement time for faulty under warranty equipment/parts <b>(Certificate has to be produced)</b> (Clause 11(c) referred)	10	10	1-3 working days
			7	4-7 working days
			5	7-14 working days
4	Total strength of relevant Technical Staff at <b>Rawalpindi / Islamabad</b> (List shall be attached with name, designation, qualification and related experience).	15	15	Firm has ten (15) or more relevant technical staff in Islamabad / Rawalpindi.
			10	Firm has more than seven (10) or more up to nine (9) relevant technical staff in Islamabad / Rawalpindi
			5	Firm has five (5) or more up to six(6) relevant technical staff in Islamabad / Rawalpindi
5	Firm Experience (minimum 5 years' experience required)	20		(4) points will be given for each year of experience, beyond 5 years of mandatory requirement.
6	Projects completed of similar nature (documentary proof be provided i.e. Supply Orders etc.)	25		Five points will be awarded for each project of same nature on provision of supply order/certificate.(Max Five Supply Orders-Minimum Three) i. Supply of 12 X 10 G Network Cards/sfp+ or more in single supply order. and ii. Supply of 12 X 16Gb RAM in single supply order. (Max Five Supply order),and iii. Supply of 12 X SSD hard Disks in in Single supply order (Max Five Supply Orders) iv. Supply of 12 X DAC Cables
<b>Sub Total</b>		<b>100</b>		
<b>Minimum qualifying marks are 80% in above table whereas Annex "C" shall be compulsory. All supporting Documents to be attached for all relevant pages of Annex-B.</b>				

<b>Detailed Specifications of 10 G Card/SFP+ transceiver, SSD Hard Disk, RAM</b>			
<b>S. No.</b>	<b>Feature</b>	<b>Requirements</b>	<b>Qty</b>
<b>1</b>	<b>10 G Card</b>	QLogic (or equivalent) 57810 DP 10Gb DA/SFP+ Converged Network Adapter for current Dell R430 and Dell R 730 Servers (Dell Authorized and Dell provided equipment only)	10
<b>2</b>	<b>Cisco Branded Direct Attached Cables</b>	Cisco Direct Attached Cables (DAC) 5 (meters) For Server 10G Card and Cisco Nexus Switch connectivity	20
<b>3</b>	<b>SSD Hard Disks</b>	Dell 400 GB Solid State Drive Serial Attached SCSI (SAS) Write Intensive MLC 12Gbps 2.5 inch Hot-plug Drive 3.5 inch Hybrid Carrier, 6Gbps for Dell R430,R730 Servers, (Dell Authorized and Dell provided equipment only)	08
<b>4</b>	<b>RAM</b>	128Gb RAM per server, 16GB RDIMM, 2400MT/s, Dual Rank, x8 Data Width (Dell Authorized and dell provided equipment only)	32X16 Gb dims

**Any inferior Specifications will be rejected**

Multiple options are not allowed, vendor should Quote only one option and shall quote for all of the above four items

**Financial Proposal (Bid Format)****Annex-D**

Date \_\_\_\_\_

Company Name \_\_\_\_\_

<b>Required Specification</b>	<b>Quoted Specification (With Brand Name)</b>	<b>Unit Price <i>Inclusive of GST</i></b>	<b>Qty</b>	<b>Total Price <i>Inclusive of GST</i></b>
QLogic (or equivalent) 57810 DP 10Gb DA/SFP+ Converged Network Adapter for current Dell R430 and Dell R 730 Servers (Dell Authorized and Dell provided equipment only)			10	
Cisco Branded Direct Attached Cables (DAC) 5 (meters) For Server 10G Card and Cisco Nexus Switch connectivity			20	
Dell 400 GB Solid State Drive Serial Attached SCSI (SAS) Write Intensive MLC 12Gbps 2.5 inch Hot-plug Drive 3.5 inch Hybrid Carrier, 6Gbps for Dell R430,R730 Servers, (Dell Authorized and Dell provided equipment only)			08	
128Gb RAM per server, 16GB RDIMM, 2400MT/s, Dual Rank, x8 Data Width (Dell Authorized and dell provided equipment only)			32X16 Gb dms	
<b>Total</b>				

Amount in words: (Rupees-----)

**FINANCIAL BID not accompanied with earnest money will be rejected without any right of appeal.**Authorized Signature of bidder with seal stamp